NUTANIX | **AEC GROUP**

A partnership purpose built for cloud migration and ongoing business transformation and success.
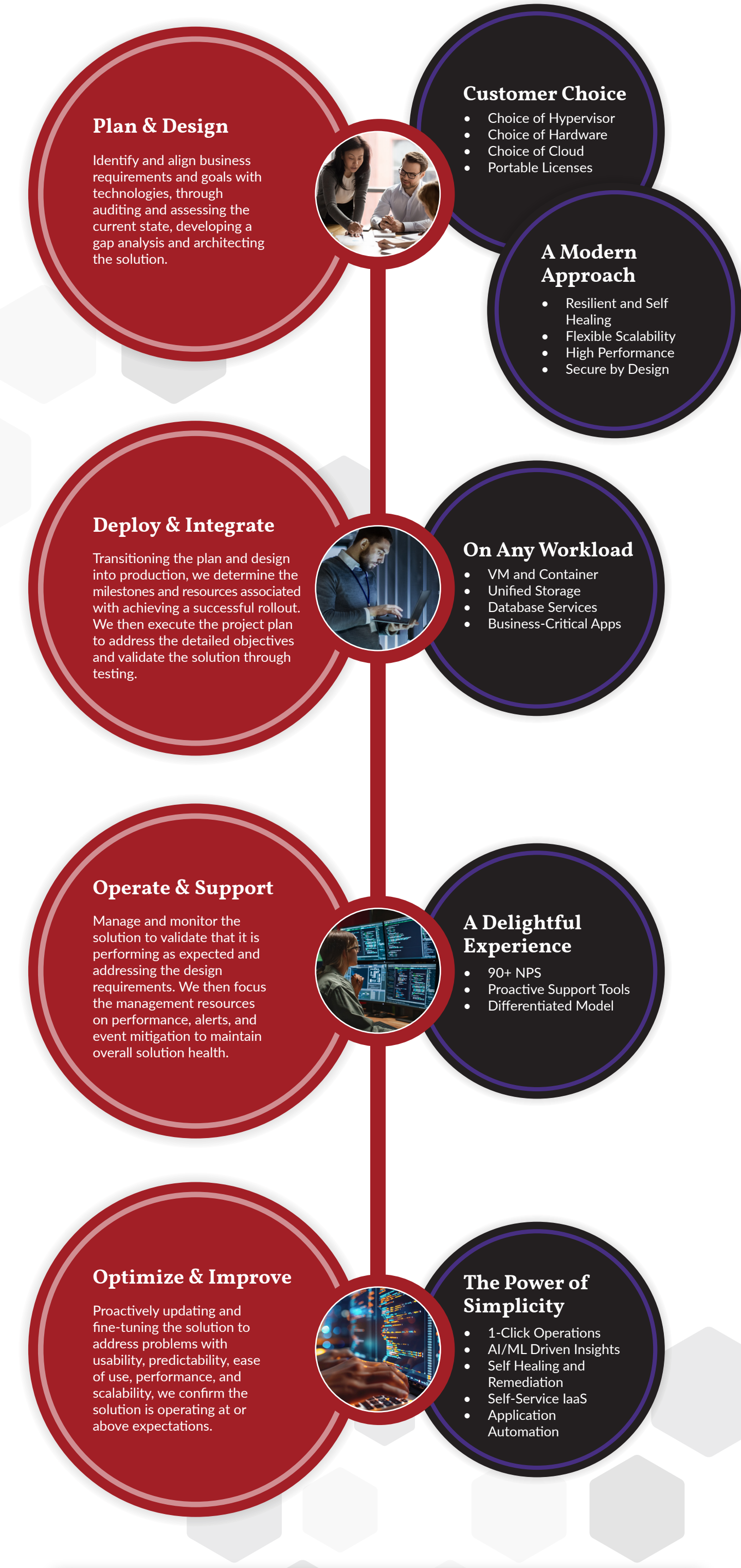
AEC Group doesn't just sell solutions. As a trusted advisor we plan, deploy, operate and optimize tailored solutions to solve your toughest cloud challenges today, while keeping a watchful eye on tomorrow. Efficiently. Securely. And with reduced risk.

As a global leader in cloud software, Nutanix offers a unified platform that enables smooth operations of data and apps across clouds.

Together AEC and Nutanix continue to delivery on the promise of leading-edge innovations to help customers migrate from legacy architectures for on-premises deployments, and seamlessly extend that infrastructure to multi-cloud environments through a single management pane of glass.

NUTANIX PARTNER

Champion Reseller

Champion Reseller

The AEC Group Process & Nutanix Cloud Platform (NCP)

Plan & Design
Identify and align business requirements and goals with technologies, through auditing and assessing the current state, developing a gap analysis and architecting the solution.

Customer Choice
- Choice of Hypervisor
- Choice of Hardware
- Choice of Cloud
- Portable Licenses

A Modern Approach
- Resilient and Self Healing
- Flexible Scalability
- High Performance
- Secure by Design

Deploy & Integrate
Transitioning the plan and design into production, we determine the milestones and resources associated with achieving a successful rollout. We then execute the project plan to address the detailed objectives and validate the solution through testing.

On Any Workload
- VM and Container
- Unified Storage
- Database Services
- Business-Critical Apps

Operate & Support
Manage and monitor the solution to validate that it is performing as expected and addressing the design requirements. We then focus the management resources on performance, alerts, and event mitigation to maintain overall solution health.

A Delightful Experience
- 90+ NPS
- Proactive Support Tools
- Differentiated Model

Optimize & Improve
Proactively updating and fine-tuning the solution to address problems with usability, predictability, ease of use, performance, and scalability, we confirm the solution is operating at or above expectations.

The Power of Simplicity
- 1-Click Operations
- AI/ML Driven Insights
- Self Healing and Remediation
- Self-Service IaaS
- Application Automation

> *Nutanix Cloud Platform (NCP) provides the enabling technologies necessary for **superior manageability, performance, and availability.** The overall vision of NCP delivers a comprehensive approach for customers to migrate away from legacy architectures for on-premises deployments, and seamlessly extend that infrastructure to multi-cloud environments through a single management pane of glass.*
>
> *These extensive management capabilities, including automation and orchestration of workloads, **deliver the tools necessary for modern IT professionals to control and monitor all aspects of their hybrid-cloud deployments.***

Brian Lesniakowski, CIO, AEC Group LLC.

AEC Group Solutions

Availability - Disaster Recovery + Business Continuity

Big Data Intelligence/Analytics

Cloud Transformation + Hybridization

Data Lifecycle Management

EUC/IOT Application + Desktop Virtualization/Mobility

Managed IT Services - AEC Care Plus

Monitoring + Management

Networking/Application Performance Monitoring + Diagnostics

Network Security + Threat Prevention

Software-Defined Data Center

Unified Communications + Collaboration